

Annual General Meeting for 2004

:: talk to **people**



people telecom limited (ASX:PEO)

:: voice | mobile | data **people**
TELECOM

agenda

- Welcome to Members
- Introduction of Directors and Company Secretary
- Chairman's Address to Shareholders
- CEO's Presentation to
- Items of Business:-
 - ✓ Review and Consider Financial Statements and Reports
 - ✓ Election of Mr Martin Wylie
 - ✓ Re-election of Mr Colin Marland



Welcome to Members



board of directors

- **MARTIN WYLIE**
 - **BRENDAN FLEITER**
 - **RYAN O'HARE**
 - **COLIN MARLAND**
 - **WAYNE WANDERS**
- Non Executive Director
 - Non Executive Director
 - Chief Executive Officer
 - Non Executive Director
 - Company Secretary



Mr Barry Hamilton

Chairman's Address

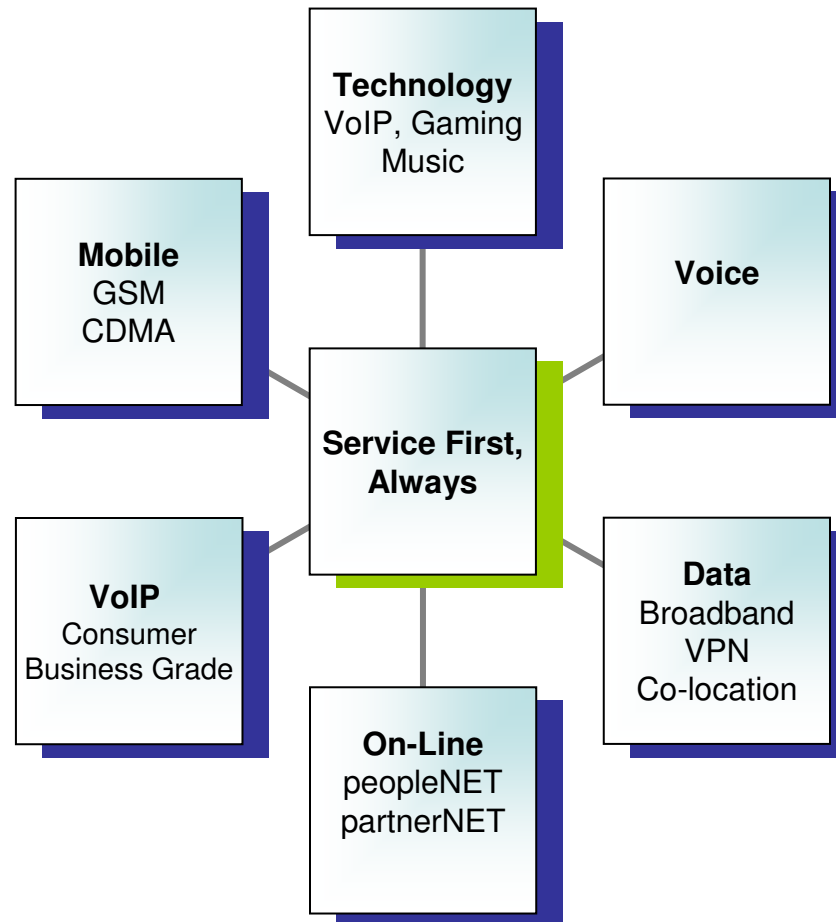


Mr Ryan O'Hare
Chief Executive Officer



introduction

People Telecom has become a leader in delivering:



the first quarter 2005

The first quarter of the 2005 financial year is on track delivering the following revenues by division:

	Pro-forma 2004 1Q	2005 1Q	Change
Consumer	\$1,231,365	\$4,565,318	+271%
SME	\$13,092,321	\$17,676,147	+35%
Corporate	\$1,094,329	\$1,247,097	+14%
Total:	\$15,418,015	\$23,488,562	+52%

- Billing over half a billion voice minutes per year



achievements

In the 2004 financial year we achieved:

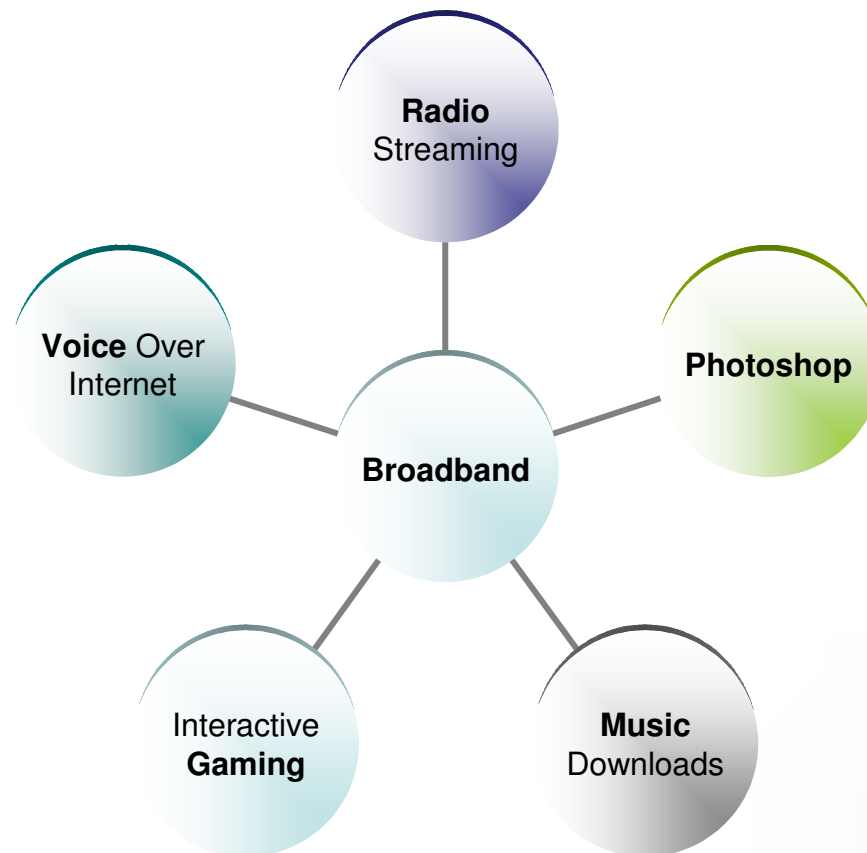
- ✓ The roll-out of our National IP VPN Network in all capital cities;
- ✓ The roll-out of our National Broadband Network in all capital cities;
- ✓ Connection of up to 26,000 customers to our Swiftbroadband Network;
- ✓ Increase in our revenues (pro-forma) by 52% to \$73m;
- ✓ Launch of content over broadband services;
- ✓ Launch of Voice Over Internet (VoIP) services to consumers;



content over broadband

Broadband is a connection.

Swiftbroadband is an extensive service offering.



and in 2005

In the 2005 financial year we will achieve:

- ✓ Organic growth to over \$100 million;
- ✓ Connection of 6,000 consumer VoIP services;
- ✓ Launch of SME services into Brisbane and Adelaide;
- ✓ Launch of additional content over broadband services;
- ✓ Launch of Voice Over Internet services to business including IP Centrex Systems;
- ✓ Launch of *phone2fly*® sales campaign;

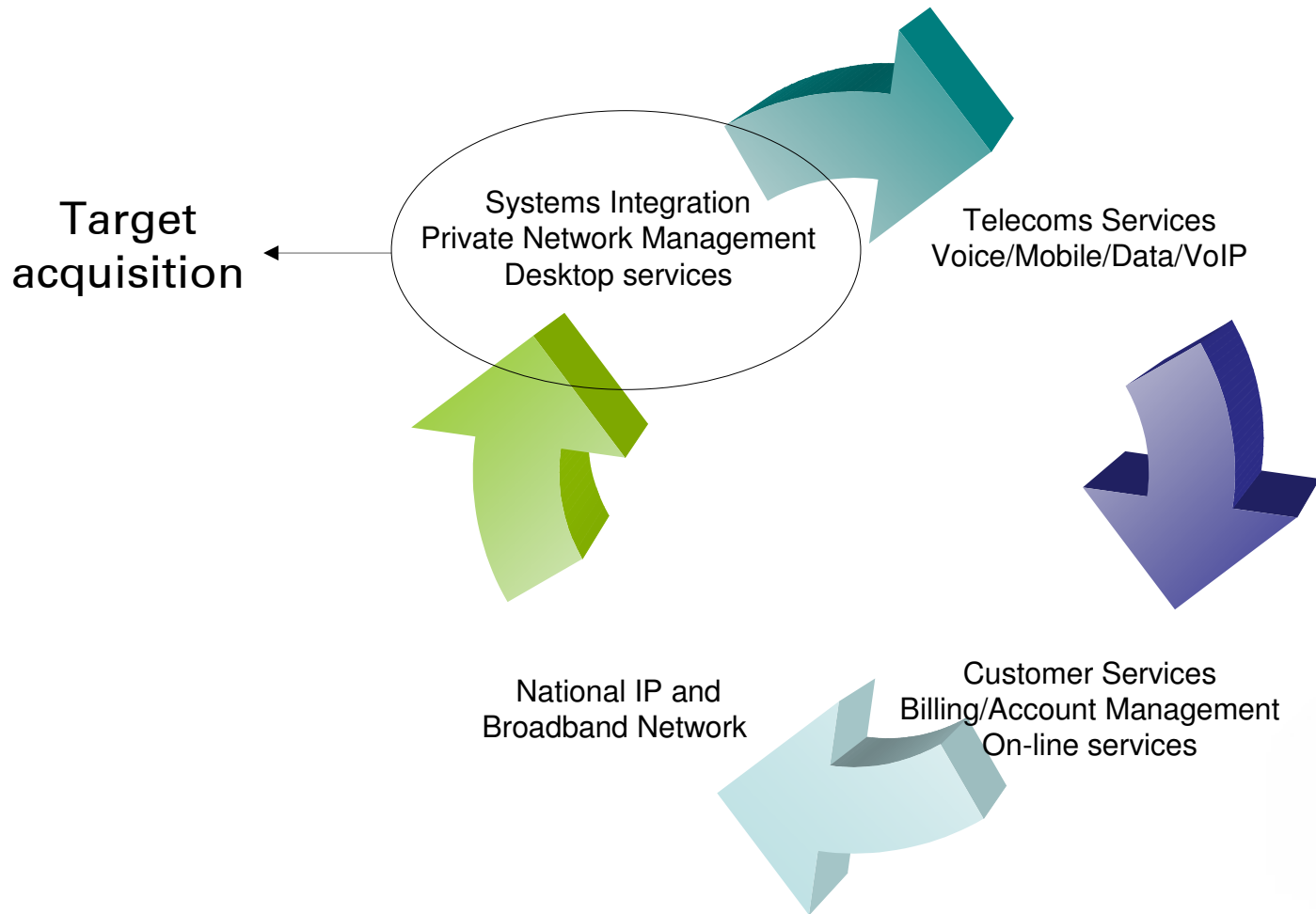


Phone2fly program will offer to SME's:

- ✓ 15% off selected telecommunications services converted into free travel credits;
- ✓ Travel credits can be used for most travel services with **Flight Centre**;
- ✓ Personalised on-line flight credits management program;
- ✓ Dedicated inbound 1300 call centre for bookings and service;
- ✓ Competitive call rates;
- ✓ Super service offering with personal account management;



next development



items of business

- Review and Consider Financial Statements & Reports
- Election of Mr Martin Wylie
- Re-election of Mr Colin Marland



Close and Thank You

